# Child Care and Development Fund

**Cost Estimation Modeling** 



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## **Child Care and Development Fund Overview**

- The Child Care and Development Fund (CCDF) "provides resources to states to enable low-income parents to work or pursue education and training so that they may better support their families while at the same time promoting the learning and development of their children."
- The CCDF provides "funding to enhance the quality of child care for all children."
- The U.S. Department of Health and Human Services (HHS), Administration for Children and Families (ACF), Office of Child Care (OCC) requires each state to submit a detailed state plan that explains how the state will use its CCDF dollars to meet the federal requirements.
- https://www.acf.hhs.gov/sites/default/files/occ/fy2022 2024 ccdf state territory pre print draft 1 for public comment.pdf

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### **CCDF** Rate Setting

- States are also required to assess the cost of delivering high-quality services and then use this data to inform rates for subsidized child care every three years.
- The State—in consultation with the State Advisory Council on Early Childhood Education and Care, local program administrators, resource and referral agencies, and other appropriate entities—must develop and conduct:
  - A statistically valid and reliable survey of the market rates for child care services in the State that reflects variations in the cost by geographic area, type of provider, and age of child, or
  - An alternative methodology, such as a cost estimation model.



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# **Market Rate and Cost Estimation**

- Setting subsidy rates via market rate survey embeds the market failures in the system
  - Providers in low-income areas have to set rates low, but then receive low subsidy rate
- Market rate surveys would work in a market where consumers could afford the true cost of child care
- Alternative rate methodology sets rates based on what it actually costs
  - Incentivize providers to accept subsidy
  - Help drive quality in low-income areas



#### **GOALS** Prenatal to

Three Initiative

INCREASED IMPACT THROUGH AN ALIGNED SYSTEM APPROACH TO PRENATAL TO THREE SERVICES

#### INCREASE ACCESS TO PROGRAMS THAT SUPPORT SAFE AND HEALTHY BIRTHS AND ONGOING HEALTHY MATERNAL AND CHILD DEVELOPMENT



INCREASE NUMBER OF CHILDREN AND FAMILIES SERVED BY HOME VISITING PROGRAMS



INCREASE ACCESS TO HIGH-QUALITY, AFFORDABLE INFANT AND TODDLER CARE FOR LOW INCOME FAMILIES



INCREASE THE QUALIFICATIONS AND CAPACITY OF THE EARLY CHILDHOOD WORKFORCE SERVING INFANTS AND TODDLERS

> ADDRESS RACIAL, ECONOMIC, LINGUISTIC AND OTHER INEQUITIES

# Fiscal Modeling: Child Care



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#### **Revenue and Expense Modeling**

#### What do we mean by modeling?

- Components and full system
- Understand revenue and expense at different levels of system
- Sufficiency of revenue streams
- Modeling quality: integration with state QRIS or other quality measures

#### The difference between price and cost:

- Price reflects what the market can bear, what families actually pay
- Cost reflects the actual expenses a program incurs to operate



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# **Cost Estimation Modeling**

- Estimates the cost of providing care at varying levels of quality and the resources needed for a provider to remain financially solvent.
- Examines the impact of program size, ages of children served, enrollment, bad debt, etc.
- Demonstrates the impact of funding from multiple sources
- Identifies the gap between the costs and the revenue sources
- Helps policymakers and other interested parties understand the costs associated with delivering care in different settings, to different age groups at different levels of quality

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### Modeling process

#### **Convene stakeholders**

#### Determine key cost drivers

Collect data from providers

Collect local and state revenue data

Analyze data - create provider profiles

Present results

# **Participation**

- ► State government
- Local government
- Partner organizations e.g. NM Head Start Association, NMAEYC, provider association representatives, NM Child Care Resource and Referral
- Center based and family child care providers
- ► Family child care provider representatives
- Business leaders
- Philanthropy
- School district leadership



#### **Expectations**

Ensure stakeholder input is included throughout the project Represent the diverse experiences of child care providers and leaders Use understanding of reality to support decisions on variables Reflect on data gathered and analyzed



### **Activities**

- Review cost drivers in licensing regulations and FOCUS Tiered Quality Rating and Improvement System (TQRIS) and discuss assumptions to inform the cost model
- □ Validate the revenue and expense model methodology that inform the study
- Facilitate connections to early childhood providers across the state to participate in the study by sharing financial data
- Review the initial results with stakeholders and receive feedback



#### **Center-based Program**

ENROLLMENT							
			Preschoolers				
Site Capacity Details:	Infants	Toddlers	Full Day	Part Day	Extended Day	School age	
Licensed Capacity (# of children) is:							
Number of classrooms by age groups							

#### EXPENSES: PERSONNEL

EXPENSES: PERSONNEL			
How many hours of work per week is full-time?		hours per week	
	Number Full-Time	Number of Part-Time	**Ask for their salary
	staff: Please enter	staff: Please enter	structure to have range of
	number offull-timestaff	number of part-time staff	teacher salaries. High end
Number of employees	foreach position	for each position	_ hiring range for each of the
Management			
Director			
Program Supervisor			
Assistant Director			
Classroom			
Lead Teacher			
Assistant Teacher			
Other:			
Administrative Support			
Cook			
Janitor			
Other:			
Comprehensive Services			
Family Support			
Intake and Enrollment			
Other:			
Other (please specify) (ie janitor, substitute)			Otheris:
Other (please specify)			Otheris:
What is the center's total annual expense on salaries and			
wages?			

#### Employee Benefits

<b>F</b> • • <b>f</b>		
Federal Witholdings (SSI, Medicaid, etc)		
State Witholdings (L&I, ESD, etc)		
Employee Health Insurance		
Other Employee Benefits		
Total Employee Benefits	\$	
EXPENSES: NON-PERSONNEL		
	- Please enter the total amount fo	
<u>OCCUPANCY</u>	Total ANNUAL Expense	

### Timeline

Date	Deliverable
Sept. 2020	<ul> <li>Consultation with ELAC</li> <li>Request approval to conduct study from the Administration for Children and Families, Office of Child Care</li> </ul>
Oct. 2020	<ul> <li>Outreach to early childhood providers to participate in the study</li> <li>Convene stakeholders to review cost drivers and revenues</li> </ul>
Nov. –Dec. 2020	Collect data
Dec. 2020 – Jan. 2021	Review and analyze preliminary results
Feb-March 2021	Finalize report

